



for more information call
01437 721 879

How We Engage

Getting Value from Your Training

Every engagement starts with a recognised requirement and an agreement to invest time and effort to address it.

An initial meeting or telephone conversation will explore ways to address the requirement, which are effective and justifiable in terms of value for money.

Following the initial discussions to understand the requirement, a list of objectives will be agreed before a proposal is produced.

The proposal will include a programme outline and the associated costs. Further discussions may refine the proposal to a point where a commitment is made.

A service confirmation will be raised to itemise what has been agreed and what facilities / equipment will be needed.

If appropriate and agreed, a workbook will be produced to support the programme.

The programme will be delivered. The consultant will be sensitive to the needs of the audience and adapt delivery style to meet their needs.

At the end of each programme, the participants will be invited to complete a feedback evaluation form. This provides useful feedback for the consultant.

Development Company UK Limited

The feedback will be consolidated into an evaluation report that is sent to the person that requested the programme.

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